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The Manfredi Companies provide logistics services for some of the largest international exporters of fresh fruit and vegetables to the United States. A highly respected and experienced name in the industry, Manfredi offers a ship-to-store vertically integrated distribution network that simplifies communications for its customers and eliminates the mistakes that plague coordination of multiple vendors.

Manfredi seeks to hire a General Manager for its International Repack Company, a key ingredient in its complete service approach. Working together with the other Manfredi companies that handle pier pick-ups, warehousing, point-of-sale packaging, computerized inventory transactions and final deliveries, International Repack's GM will be responsible for directing a cost effective packaging operation through employment of a well-trained and highly motivated work force. The proper candidate will be both a micro and macro manager, resolving daily problems while developing and executing plans for the future.

This career position will report directly to the CEO of Manfredi Storage and Distribution, who will assist in obtaining visas, work permits and citizenship applications if appropriate.

Reply with resume and current or asking salary.

General Manager - International Repack

Criteria that is a must:

- Must be fluent in Spanish and English
- Must have a degree in agronomy
- Must have at least four years of experience in the produce industry and its marketing, packaging and distribution

Criteria that is a plus:

- Has a strong knowledge of the South American produce industry
- Business degree

Duties to include:

- Direct the utilization of packing room labor in the most efficient means possible
- Manage and oversee the training of the Quality Control Team to ensure a consistently quality pack out
- Direct the design and the implementation of new processes for the packing operation
- Oversee the recording of cost analysis for the packing operation
- Help develop pricing for processes using in house labor cost vs temporary labor cost, as well as price comparisons with our competitors
- Direct the purchase of all packing materials, comparing present suppliers vs new suppliers
- Schedule all packing room operations
- Develop new import business for both the packing room and the warehouse
- Direct customer service operations

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